

Hiring for Success

Management training for accurate hiring decisions and effective human resources management

Our training seminars help your organization maximize the return on your most important investment...your people!

With over 25 years of training experience, our seminars provide practical instruction for immediate results and lasting improvement.

Comprehensive manual provided for each participant.

"A manager's top priority is to recruit, train, motivate and retain top performers."

Art M. Niemann
15 Years of Training Experience

Seminar Topics Include

- Four Key Factors Impacting Job Performance
- Why People are Hired vs. Why People are Fired
- Conditioning the Applicant and Establishing Rapport
- Interview Questions that Produce Results
- Understanding Behavioral Styles and their Impact on Job Performance
- Interviewing for "Talent" vs. Reviewing Experience
- Using the "Pattern Interview"
- Documentation Using Personnel Forms
- Avoiding Common Interview Mistakes
- Selling the Career Opportunity
- References and Background Checks
- Personalizing Your Coaching Strategies
- Performance Reviews
- Retaining Your Top Performers

Call For Details

800.621.1153

www.AVAresults.com



2319 Foothill Drive, Suite 150
Salt Lake City, Utah 84109
800-621-1153 (US & CAN)